

14 December 2022

Vangelis Vitalis
Lead Trade Negotiator
Ministry of Foreign Affairs and Trade
195 Lambton Quay
Wellington
New Zealand

SUBJECT: CHINA ACCESSION TO CPTPP AND DEPA TRADE AGREEMENTS

Tena koe Vangelis,

This week I along with a suite of Maori Export oriented businesses representative of the \$NZ4.0 billion Te Arawa businesses from the fisheries and aquaculture, forestry, agriculture, horticulture, property and geothermal energy sectors had the privilege of hosting for two days China Ambassador Excellency Dr. Xiaolong Wang.

Ambassador Wang was accompanied by members of his senior staff and leaders of a host of China business leaders here in New Zealand.

The purpose of the visit was to explore practical opportunities for two-way (inward and outward exchange) trade between maori businesses and China. What was striking about the exchange was the shared understanding that durable and enduring trade and exchange is first foundered on shared values and commitment to trade built off close relationships!

From the exchange I am clear we will see emerge practical exchange happen very quickly with a number of our Maori businesses. By quickly I mean months and not years.

From this exchange I am clear China will add incredible value to Maori business exports and accordingly we lend our full support to China's proposal to join both the CPTPP and DEPA Trade Agreements.

Kia dra and kindest regards,

Chris Karamea Insley

Tiamana Te Taumata

Phone +64 21 972 782

Copied to: Excellency Dr. Xiaolong Wang

Te Taru White, Alistair Ferris

Te Taumata database.